Blaney McMurtry LLP



Shawn Wolfson

Managing Partner

He/Him
P: 416-593-3930
SWOLFSON@BLANEY.COM

CALLED TO THE BAR OF ONTARIO, 2002

EDUCATION

- LL.B.,McGill University, 2000
- M.B.A.,McGill University, 2000
- B.Com.,McGill University, 1996

PRACTICE AREAS

- Commercial Real Estate
- Commercial Leasing

As the firm's Managing Partner, Shawn combines his expert negotiation skills with a proven ability to solve problems and build strong teams to ensure that his clients and colleagues alike receive strong leadership and results.

Broad experience leads to creative solutions

Shawn Wolfson is a dealmaker's real estate lawyer. Clients who want to move projects forward count on his ability to see past tactics and get deals done. Shawn's practical, results-oriented approach has earned him the appreciation of clients and the admiration of colleagues.

Shawn has been involved in some of Ontario's leading real estate projects, acting for local, national and international developers, investors, lenders, retailers, lessors and lessees. He has a wealth of experience drafting and negotiating complex purchase agreements, development-related agreements and easements, loan agreements and commercial leases. Working on behalf of diverse real estate participants has given Shawn the ability to see transactions from all sides and generate creative, flexible solutions.

In addition to his transactional work, Shawn often consults on the real estate aspects of litigation and on complex title and

conveyancing issues and construction lien matters.

Focus on your business

With a background in business, accounting and finance, Shawn is deeply committed to understanding each client's individual concerns and goals. He structures deals that complement business models and achieve objectives. Shawn works closely with clients, keeping lines of communication open to ensure that any small problems are resolved before they can become big problems.

EXPERIENCE

- Acted for one of Canada's largest retail developers in the sale of a portfolio of shopping power centers for $1.5 billion.
- Negotiated a complex lease arrangement that allowed a global insurance company to consolidate multiple leases for portions of an office tower into a single lease for the entire building, covering 12 floors and 150,000 square feet of downtown commercial space.
- Negotiated $186 million in financing from a bank syndicate for a 600-unit condo development in downtown Toronto, including complex credit and construction financing agreements.
- Represented a financial institution in a $75 million loan to finance a newly constructed, single tenanted data centre near Toronto's distillery district.
- In the highly-regulated healthcare industry, closed the sale of a $70 million portfolio of nursing homes, dealing with complex compliance issues and contract provisions.
- Acted for a national retailer in acquisitions of numerous distribution centres and other warehouse facilities.

RECOGNITION

- Ranked in *Chambers & Partners* Canada Guide in Real Estate: Mainly Mid-Market (Ontario), 2027
- Recognized by *Best Lawyers® in Canada* 2026 in the area of Real Estate Law, 2027
- Repeatedly Recommended by Canadian Legal Lexpert Directory in the area of Real Estate - Property Development, 2026
- Named as a Thomson Reuters Stand-out Lawyer, 2025

MEMBERSHIPS

- Law Society of Ontario
- Ontario Bar Association
- International Council of Shopping Centres (ICSC)

RELATED PUBLICATIONS

- July 06, 2026
  Shawn Wolfson - Excellence That No Longer Stays Quiet

IN THE MEDIA

- December 19, 2024
  Precedent Magazine speaks to Blaneys' Managing Partner, Shawn Wolfson, about lawyer compensation